

# ASSP Professional Development Conference and Exposition

June 10-12, 2019 | New Orleans, LA



AMERICAN SOCIETY OF  
**SAFETY PROFESSIONALS**

New Orleans  
Ernest N. Morial  
Convention Center

# Access To An Audience You Won't Find Anywhere Else

The ASSP Conference and Exposition offers unparalleled exposure attracts the leaders in the industry by consistently delivering a focused, educational, and networking conference. This is your chance to network with 8,000 occupational safety and health professionals who want to make the most of their investment and have the authority to buy, and budgets to support their purchasing goals.

## **Safety 2019 Conference Delivers An Audience Of Qualified Buyers**

The Safety 2019 Conference provides a forum for attendees to learn about the latest issues and trends in occupational safety and health. The range of topics combined with the quality of speakers makes this conference program the most engaging in the industry.





# Access To Every Industry

The **manufacturing industry** and **service industry** comprise the two largest industry classifications represented by the conference attendees.

Manufacturing	15%
Service Industries	14%
Insurance/Risk Management	12%
Construction	11%
Government/Public Sector	11%
Oil, Gas, Petrochemical	8%
Chemical/Allied Products	5%
Utilities	5%
Agriculture, Forestry, & Food	4%
Transportation	4%
Retail Services	2%
Mining	2%
Healthcare	2%
Other	5%

## Key Duties and Responsibilities of Conference Attendees

Safety Management/Administration
Risk Management/Insurance
Safety Engineering
Fire Protection
Industrial Hygiene
Construction
Safety Training
Fleet Safety
Product Safety
Off-Job Safety

## Attendees With Purchasing Authority

**80%** of the attendees have buying influence for at least one of the major product categories exhibited at the SAFETY Exposition.

Have final decision authority	22%
Recommend	58%
Specify	9%
Other role in the buying process	11%

## Decision-Makers From The Top of Their Field

Director, Manager, Dept. Head, Chief - Safety	30%
Safety Specialist, Engineer	22%
Branch, District, Division, Area, Regional Manager	10%
Consultant, Advisor, Analyst	8%
President, Owner, Partner	4%
General Manager, Executive Vice President	4%
Director, Manager, Dept. Head, Chief – Others	3%
Other Option	19%

**56%** of the attendee's plan to **spend \$50,000 or more** for products seen at the SAFETY Exposition

## Big Budgets

**56%** of the audience report they plan to spend \$50,000 or more for products seen at the SAFETY Exposition.

- 13%** Over \$1 Million
- 9%** \$500,001 - \$1 Million
- 19%** \$100,001 - \$500,000
- 15%** \$50,001 - \$100,000
- 8%** \$25,001 - \$50,000
- 8%** \$10,001 - \$25,000
- 8%** Up to \$10,000
- 20%** not involved in budget allocation

*Purchasing Plans Over The Next 12 months*

## Experienced Buyers

SAFETY attendees are experienced and high-ranking professionals. **78%** have more than 10 years' experience in their field.

- 38%** 25+ years
- 19%** 18-24 years
- 21%** 11-17 years
- 15%** 4-10 years
- 5%** 1-3 years
- 2%** Under 1 year

## Buyers Have a Wide and Overlapping Interest in Products and Services Seen on the Exhibit Floor

- 84%** Air Purification Equipment
- 89%** Back Support Equipment
- 83%** Cleaners/Solvents
- 75%** Computers and Software Programs
- 82%** Consulting/Service
- 77%** Detection Devices (Gas, Vapors, etc.)
- 80%** Emergency Life Equipment
- 75%** Emergency Signs/Labels
- 93%** Environmental Compliance
- 83%** Ergonomics
- 69%** Eye/ Face Protection
- 89%** Fire Protection
- 72%** First Aid Supplies
- 70%** Hands & Arm Protection
- 74%** Head Protection
- 70%** Hearing Protection
- 83%** Industrial Hygiene
- 84%** Mobile Apps
- 81%** Monitoring Devices
- 66%** Personal Protective Apparel (Gloves, Suits, etc.)
- 76%** Respirators and/or Breathing Apparatus
- 85%** Safety Awards & Incentive Programs
- 77%** Safety Floor Products
- 68%** Safety Footwear
- 93%** Security
- 86%** Sound/Noise/Vibration Control Devices
- 82%** Storage Containers
- 80%** Training Programs
- 79%** Web Based Products and Services

# 22%

of the attendees have final decision authority for purchasing products and services seen at the SAFETY Exposition

# 78%

of the attendees have more than 10 years' experience in their field.

# 77%

of attendees identified new companies to do business with as a result of visiting the Exposition.

# 9 OUT OF 10

attendees indicate they visit the Exposition to evaluate, compare or see new products and developments, or visit current suppliers.





# We'll Help You Maximize Your Brand

When you compare the SAFETY Exposition to other expositions, this is the most cost-effective investment you can make. Once you decide to exhibit in the exposition, you will have access to many tools designed to help you make your participation a success. We provide you with the following.

## Planning Tools

- A listing in the Safety 2019 Mobile App and Directory of Exhibits that insures reach to the audience and reinforces your message and serves as a valuable reference.
- Complimentary exposition registrations for you to distribute to your existing customers and prospects inviting them to visit you at the exposition.
- A Virtual Exposition that includes basic contact information and inclusion in the product or service index.
- The ASSP Website at [www.assp.org](http://www.assp.org) is continuously updated with the latest information on exhibitors and conference sessions.
- You will have access to a list of the 2019 attendees which will be available to you for a small fee as an exhibitor.

# 79%

of attendees indicated that visiting the Exposition was very valuable/valuable.

## THE BEST BOOTHS GO FAST RESERVE NOW!

# Join these Industry Leaders in 2019

These market driven companies made SAFETY 2018 an integral part of their marketing plan. If you are serious about meeting the top buyers who are advancing the environmental, health and safety profession then you need to be represented!

2TSustainAbility  
3E Company Environmental, Ecological and Engineering  
3H Safety Technology  
3M  
A & A Sheet Metal Products, Inc.  
ABET  
Accuform Signs  
Ace Industries, Inc.  
ACGIH®  
Acorn Controls  
Adapti USA/ ErgoSquad  
Air Systems International Inc.  
Airgas, Inc.  
AlertDriving  
Alliant Corporation  
Allied 100, LLC  
AllOne Health  
Alpine Valley Water-Hydration Safety Solutions  
American Heart Association  
American National Standards Institute (ANSI)  
American Red Cross  
American Safety Council  
American Traffic Safety Services Association  
Amphibious Medics  
Ansell  
Aon Global Risk Consulting  
Applications International Corporation  
Apprurv by SMI Safety  
Arbill Industries  
Ariat International  
Armor Guys  
Armourx Safety  
A-SAFE  
ASI Health Services  
ASSP Region III and the South Texas Chapter  
ATC Group Services LLC  
ATI Worksite Solutions  
Atlas Injury Prevention Solutions  
AUBIN Industries, Inc.  
Auburn Manufacturing, Inc.  
Austin Fire Systems  
Avery Products Corp.  
Avetta - formerly PICS  
AVO Training Institute  
Aware360  
Axiom Medical Consulting, LLC  
Azusa Safety, Inc.  
Baffin Inc.  
Banner Stokes  
BasicSafe  
Batavia Services Inc.  
Beagle I, Inc.  
Big Ass Fans  
BIG BILL FR  
Bill Sims Company  
Biokinex  
Bioline, LLC  
BIS  
Blackline Safety  
Bloomberg Environment  
Board of Certified Safety Professionals (BCSP)  
Bolle' Safety  
Bon-Mar  
Boot Barn  
BOPLAN USA INC  
Boss Manufacturing  
Bowen EHS  
Bradley Corporation  
Brady Worldwide  
Breezer Holdings/Breezer Mobile Cooling  
Brother Mobile Solutions  
BROVVZ  
BSI EHS Services and Solutions  
BTE  
Buckingham Mfg. Co. Inc.  
Buff Inc.  
Bullard  
Bullay  
Bulwark Protective Apparel  
Bureau Veritas North America Inc  
Business & Legal Resources (BLR)  
Capstone Fire & Safety Management  
CarbonX  
Cardiac Science, Inc.  
Carhart  
Carnie Products LLC  
Carolina Performance USA  
Cartasite  
Cat Apparel  
CavCom, Inc.  
Cementex Products, Inc.  
Certified Safety Mfg.  
Castusline, Inc.  
CHEMTREC  
Chemwatch Americas LLC

CHETU INC.  
Chill Skinz  
Chilworth Technology, Inc. - DEKRA Group  
Chippewa Boots  
Cia Tecidos Santanense  
Cintas Corporation  
Cisco Eagle Safety  
CleanSpace  
ClickSafety.com  
CMC Rescue  
Coaching Systems, LLC  
Cobra Systems, Inc.  
Columbia Southern University  
Complete Equity Markets, Inc.  
COMPLIFT  
Consentium Search LLC  
Contour Design  
Convergence Training  
Cooling Vest by Maranda Enterprises  
Cordova Safety Products  
Core Occupational Medicine  
Cority  
Corporate Health Resources, Inc.  
Corvex Connected Safety  
COSS  
Coterman Company  
Crackshot Corporation  
CrewSafe  
Crisis Prevention Institute  
Crown Equipment Corporation  
Crown Matting Technologies  
CTEH, LLC  
CTI - Calibration Technologies, Inc.  
Dakota Software Corp.  
Damstra Technology  
Data Sheet Solutions  
DataChem Software, Inc.  
Davey Textile Solutions Inc.  
DEB USA  
Decision Point Associates  
Dentec Safety Specialists  
Directional Systems  
DiVal Safety Equipment Inc.  
DMM Group  
DNV GL  
Donesafe  
DONG HWA IND., CO., LTD.  
DoorBrute  
DORN Companies  
 Draeger Safety, Inc.  
Driver's Alert  
DuPont Protection Technologies  
DuPont Sustainable Solutions  
Dustcontrol, Inc.  
E.A.R. Inc.  
Eagle Mfg Co  
Eastern Kentucky University  
Eccrine Systems, Inc  
eCompliance  
Edge Eyewear  
eHazard  
EHS Today  
Ekso Bionics  
Electric Fan Engineering  
Electrical Safety Specialists  
Elk River, Inc.  
Elvex Corporation  
Embry-Riddle Aeronautical University  
EMSL Analytical, Inc.  
Encon® Safety Products  
Epcor Partners, Inc.  
ERB Safety  
ErectaStep  
Ergo Advantage  
Ergodyne  
ErgoGenesis, LLC  
ErgoScience, Inc.  
ErgoShield by Powerstep  
ERI Solutions  
Ericson Manufacturing  
ESIS Health, Safety and Environmental  
Essilor Prescription Safety Eyewear  
Estex Manufacturing  
Eitflex Corp.  
EIQ, LLC  
eTracker  
Evolved Safety LLC  
Examimetics, Inc.  
Expo Linking (Xiamen) Service Co., Ltd.  
Facility Safety Management Magazine  
Fall Protection Systems  
FallTech  
Fastenal Company  
Faztek  
First Aid Only

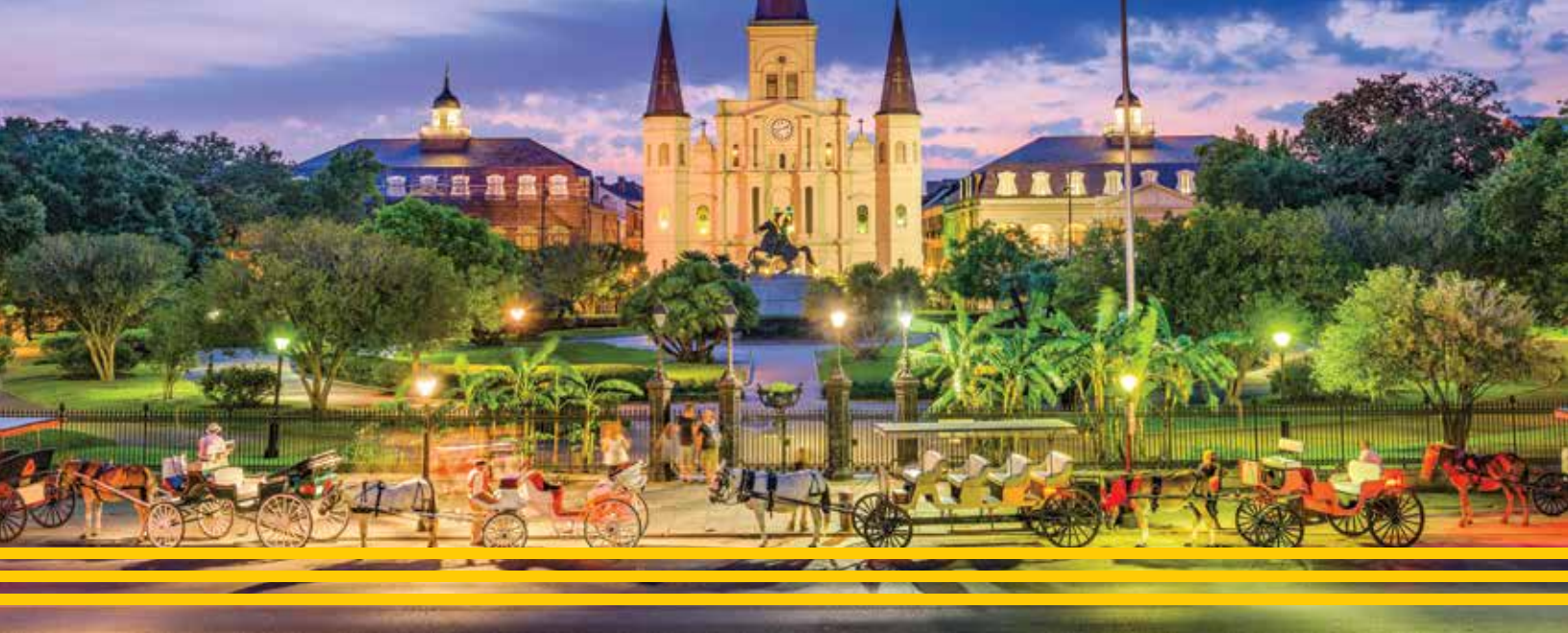
Fisher Improvement Technologies  
Fisher Scientific  
FlareAlert  
Flexbar  
Flexible Lifeline Systems, Inc.  
Footwear Specialties International  
Forestry Suppliers  
FORM Premium Insoles  
Form-A-Tread Company  
FR Girls of Texas  
Front Line Safety  
Fullstar Non-woven Products, Co., Ltd.  
Fuzhou Flyingfish Garments Co., Ltd.  
Garlock Safety Systems  
Gas Clip Technologies  
Gateway Safety, Inc.  
GAUKE Healthcare Co., Ltd.  
Genie a Terex Brand  
Genuine First Aid  
GeoPro  
Geroline Inc.  
GfG Instrumentation, Inc.  
GlenGuard  
Global Glove & Safety Mfg. Inc.  
Global Safety Management  
Glove Guard LP  
Gorbel Inc  
GRABBER INC.  
Grace Lone Worker  
Grainger  
Gravic, Inc. - Remark Software  
Gravitec Systems  
Great More Yield International Co., LTD  
Great Southern Safety  
Guangzhou J&Y Safety Products Manufacturer Co., Ltd.  
Guardair Corporation  
Guard-Dogs, Aggressive Eyewear  
Guardian Equipment  
GVS North America  
Haftco  
Haix North America  
Hammerhead Industries, Inc.  
Haven Technologies, Inc  
Hawaiian Moon  
Haws Corporation  
HCSS-Heavy Construction Systems Specialists Inc  
Health & Safety Institute  
Health Conservation Inc. (HCI)  
HeartSafe America, Inc.  
Hellman & Associates, Inc.  
Helly Hansen, Inc.  
Henan Eastman Garment Manufacture Co., Ltd.  
Hercules Industries, Inc.  
Herzig Engineering  
HexArmor  
HJLite  
Honeywell Analytics  
Houston Area Safety Council - HASC  
HOYA Vision Care  
HUDSON WORKWEAR  
Hughes Environmental  
Humantech  
Hy-Safe Technology  
Hylest Safety Footwear  
Ideal Environmental Products - CHEM-STOR  
Idesco Safety LLC  
IFO Group  
Illinois State University - Student Section ASSE - Safety Program  
IMEC Technologies, Inc.  
Impact Absorbents, Inc.  
Impacto Protective Products Inc.  
Implus LLC  
Improv Learning  
Incentive Management Group  
Incident Prevention, Inc.  
INCOM Manufacturing Group  
Indiana State University  
Indiana University of Pennsylvania - Safety Sciences  
Industrial Cutting Tools  
Industrial Scientific  
Industrial Sunscreen  
IndustrySafe - A Product of TRA, Inc.  
Infinite Trading  
INNOLITE  
Innolytics, LLC  
Innovative Access Solutions  
Innovative Safety Supply USA  
InSight Mobile Data, Inc.  
InSite Health LLC  
InspectAll  
InstantCard  
Institute of Safety and Systems Management  
Intelix Technologies  
Intrepid Industries Inc.  
ION Science

Ironclad Performance Wear  
Ironwear  
ISHN  
ISN  
JENSEN HUGHES  
JJ Keller & Associates  
JLG Industries  
Justin FR  
Justin Original Workboots  
Justrite Manufacturing Co. LLC  
Ka Chun Garment Co., Ltd  
Kappler Inc.  
KASK America  
Kee Safety, Inc  
KEEN Utility  
Keene State College  
KeepSafe, Inc.  
Kelley Technical Coatings, Inc.  
Kinetic  
Klever Innovations  
KMC Incentives  
KOLOSSUS WORKWEAR CORP  
Koolin' Klatz, Etc.  
KPA  
Krause Bell Group  
KTR Associates  
Lakeland Industries  
LAPCO Manufacturing  
Leading Edge Safety  
LeHigh Outfitters  
Levitate Technologies, Inc.  
Levitt Safety  
Lewellyn Technology  
LHR Services and Equipment Inc.  
Liberty Glove & Safety  
Liberty Mutual Insurance  
LION  
Lion Technology Inc.  
Little Giant Ladders  
LJB Inc.  
Loss Control 360  
LP Software, Inc.  
Machine Guard & Cover  
Machine Safety Specialists  
Macurco Gas Detection  
MadGrip  
MADPAK Products  
Magid Glove & Safety  
Majestic Glove  
Mallory Safety Management Services  
Mancomm, Inc.  
Marcom Group, Ltd.  
Marlin  
Martin Technical  
Marmor USA  
Master Lock Company LLC  
Matrix Design Group  
MAX USA CORP.  
Maxland Workwear Industrial Co., Ltd.  
MCR Safety  
Mebac  
Medcor  
MEGAComfort Inc.  
Meltric Corporation  
MEM HSE & Emergency Services Ltd  
Millersville University of Pennsylvania  
ML Kishigo  
Mobile Inspection  
Moldex-Metric, Inc.  
Mometrix Test Preparation  
Motion Industries  
Mount Vernon Mills  
Mousetrapper  
Mpact /Mpower LLC  
MPS Centurion  
MPUS Inc.  
MR. CHAIN  
MSA  
MSC Industrial Supply  
Munro's Safety Apparel  
Murray State University  
My Safety Profiler  
MyZone US LLC  
Nasco Industries, Inc  
National Association of Tower Erectors  
National Safety Apparel  
National Safety Council  
National Vision, Inc.  
Nauto  
New Pig Corporation  
Newson Gale  
Night Shift PRO Industrial Shoe Lights  
Nightstick by Bayco Products Inc.  
NIOSH  
Nite Beams  
NITECORE  
NJ & Associates, Inc.  
NMC - National Marker Company  
No Slippin Way  
NorFab Corporation  
Norlab/Div. of Norco Inc.  
North American Rescue, LLC  
North American Safety Products, Inc  
Notrax - Mats for Professional Use  
NTT Training  
NV5/Dade Moeller  
NW1 Global  
Oakland University  
Oberon Company  
OccuCare Injury Prevention  
Occupational Health & Safety  
OHD, LLC  
OIFA

One Beat CPR + AED  
OneLook Systems Ltd  
Onlyle  
On-Site Solutions Physical Therapy  
ORCHSE Strategies, LLC  
Orion Registrar, Inc.  
Orr Safety Corporation  
OrthoLive, Inc.  
OSHA Training Institute Education Centers  
Pacific Handy Cutter, Inc.  
PaR Systems  
Pelsue Company  
PenSafe  
Performance Textiles  
Perimeter Protection Products, LLC  
Pervidi Safety Software  
Peter Greven Physioderm  
Petzl America  
Phonak LLC  
Physical Capacity Profile  
Physio-Control, Inc.  
Pigeon Mountain Industries, Inc. (PMI)  
PIXO VR  
Plugfones  
Portacoal, LLC  
Portwest LLC  
Power Pusher, Division of Nu-Star, Inc.  
Precision Concrete Cutting  
Predictive Safety  
Predictive Solutions  
Princeton Tec  
ProcessMAP Corporation  
Procore  
Progressly Inc  
Protective Industrial Products  
PS DOORS  
Pulpstream  
Purello  
Pyramex Safety Products  
Quality Lockout  
R on I  
Rack Armour  
Rack'em Racks/ Horizon Mfg  
Radians Inc.  
Railhead Corporation  
Rasco FR  
RealityCharting  
Red Wing Brands of America  
Red-on-line  
RefrigiWear, Inc.  
Regence Footwear  
Reliance Fall Protection  
Remote Medical International  
Renegade FR  
Rhino Shoulder  
Rigid Lifelines  
Ringers Gloves  
Risk Control Technologies  
RJ Lee Group  
RKI INSTRUMENTS  
Rockford Systems LLC  
RockTape, Inc.  
Roco Rescue  
Rooftop Anchor, Inc.  
RPB Safety LLC  
RPS Manufacturing Solutions  
RRI  
RS HUGHES  
RU2 Systems, Inc.  
Safe Gauge, LLC  
Safeguard Technology  
Safeline-PP  
SAFEmap International  
SafeStart  
Safe-TNose  
Safety Products Group (Bluewater / Fabenco)  
Safety Rail Company  
Safety Storage Inc.  
Safety Systems & Controls, Inc.  
Safety Walk 360  
Safetycal®  
SafetyCulture  
SafetyPlusVWeb  
SafetyPoster.com  
Safety-Reports.com  
SafetySkills  
SafeVision, LLC  
SAI Global  
Saudi Aramco  
SAVSTOP  
Scaffold Training Institute  
SCAN-LINK Technologies Inc  
Scantron Corp.  
Schmalz, Inc.  
SDSpro  
Se-Kure Domes and Mirrors  
Select International  
Sempermed USA  
Sensidyne, LP  
SG World USA LLC  
SGS Galson  
Shandong Best Serve Safety Shoe Ltd.  
SHE Software  
Sherco Industries  
SHOEBOX Audiometry a division of Clearwater Clinical  
Shoes For Crews  
SHOWVA  
Simple But Needed  
SiteHawk  
SKC Inc.  
Skechers  
Skedco  
Skillsoft Compliance Solutions

Slide Sledge  
SlipNOT Metal Safety Flooring  
Slippery Rock University  
Slow Stop Guarding Systems, LLC  
SnapShot Interactive  
Society of Professional Rope Access Technicians (SPRAT)  
Sologic, LLC  
Sonetics Corporation  
Southwest Energy Systems  
SPAN Safety Workshops  
SPC Industrial  
Speakman Company  
Specially Technical Publishers  
Sportex Safety  
Sqwincher  
SR Max Slip Resistant Shoes  
SSM Industries, Inc.  
STABIL  
Stanfield's  
Stat PADS LLC  
Steel Grip Inc.  
Stop-Painting.com  
Strong Hold Products  
Sunbell Rentals, Inc.  
Superior Glove Works Ltd.  
Sure Foot Corporation  
Survive-a-Storm Shelters  
Sustainable Workplace Alliance  
System Improvements/ TapRoot®  
T K Group - On Site Medical Services  
Tawi USA, Inc.  
Tec Laboratories  
Tech Safety Lines, Inc.  
TenCate Protective Fabrics  
Texas AED  
The CEI Group, Inc.  
The EI Group, Inc.  
The HearSafe Group  
The LifeDesk  
The University of Findlay  
Thermion  
Thompson Specialty Services  
Thorogood Shoes  
Tick Key  
TILSATEC  
Tingley Rubber Corporation  
Topps Safety Apparel, Inc.  
Towa Corporation  
Traffic Logix  
Trinidad State Junior College  
TSI, Inc.  
TUF - TUG Products  
Tuff Bucket  
Turning Technologies  
Turtle Plastics  
Ty-Flot, Inc.  
Tyndale Company Inc.  
UL EHS Sustainability  
Ultratech International, Inc.  
Uniphos Environmental, Inc.  
Universal Site Monitoring  
University of Alabama at Birmingham  
University of Houston Clear Lake  
University of Illinois Chicago Education Resource Center  
University of Maryland A. James Clark School of Engineering  
Office of Advanced Engineering Education  
University of Pittsburgh  
University of Wisconsin-Whitewater  
US Chemical Storage  
UT Arlington  
Vallen  
Velocity Vue, Inc.  
VelocityEHS  
Veriforce  
Vest Safety Medical Services  
VFC Inc.  
Visual Workplace  
Vital ID  
Vizcon, a Division of Traffix Devices  
W. L. Gore & Associates, Inc.  
Walman Optical  
Warwick Mills  
Web Devices  
Wells Lamont Industrial  
WESCO - Conney Safety  
West Chester Protective Gear  
West Coast Corporation  
West Virginia University  
Westex by Milliken  
Westone Laboratories  
Wiha Tools  
Wildeck, Inc  
Winter Walking  
Wonder Grip Gloves  
Work Wear Safety Shoes  
WorkCare, Inc.  
Working Athlete  
Working Concepts  
Worklete  
Workplace Material Handling + Safety Magazine  
Workrite Uniform Company  
WorkSaver Systems  
WorkWell Prevention & Care  
WZSC - ARTBA  
Xinke Protective Technology Co., Ltd.  
Y. Berger & Co AB  
Yoke Industrial Corp.  
Yuyao Haibin Electric Appliance Co., Ltd.  
Zanf Laboratories, Inc.  
ZING Green Safety Products  
Zistos Corporation  
ZOLL Medical Corporation





# SAFETY 2019 Exposition in New Orleans

What is it about New Orleans that the ASSP attendees find so interesting? Is it the accommodations, offering nearly infinite variety and convenience? Is it the ambiance, the city itself, the mystique of spending time in the Crescent City on the banks of the Mississippi? Is it the beautiful convention center, great services and reasonable prices throughout the city? Yes! All of the combine to make New Orleans a special place for the ASSP conference attendees and which is why this will be one conference they will not miss. The last time the ASSP Exposition was held in New Orleans, attendance was strong and a great conference was achieved!

June 10-12, 2019

Ernest N. Morial Convention Center / New Orleans, LA

## Exposition Management

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